

Message Text

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ACTION NEA-10

INFO OCT-01 ISO-00 FEA-01 ERDA-05 AID-05 CEA-01 CIAE-00
CIEP-01 COME-00 DODE-00 EB-07 FPC-01 H-01 INR-07
INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-06
OES-06 SP-02 SS-15 STR-04 TRSE-00 ACDA-07 /098 W
-----121143Z 016455 /22

R 121011Z JAN 77
FM AMEMBASSY TEL AVIV
TO SECSTATE WASHDC 4403

LIMITED OFFICIAL USE TEL AVIV 0238

E.O. 11652: N/A
TAGS: ENRG, IS
SUBJECT: ISRAEL'S INTEREST IN SCHLUMBERGER'S PETROLEUM LOGGING
SERVICES

REFS: (A) 76 STATE 310278; (B) 76 STATE 295273; (C) 76 TEL AVIV
8305; (D) 76 TEL AVIV 7742

1. EMBOFF MET ON JANUARY 11 WITH ISRAEL NATIONAL OIL COMPANY (INOC) ASST. MANAGER FISHER AND INOC CONSULTANT ROSENBERG TO DISCUSS RESULTS OF LATTER'S CONTACTS WITH SCHLUMBERGER'S PARIS OFFICE.
 2. ROSENBERG'S CONTACT WITH SALABER CONSISTED OF 45-MINUTE TELEPHONE CONVERSATION ON JANUARY 4. ROSENBERG ASKED IF SCHLUMBERGER COULD PROVIDE LOGGING SERVICES, IN ANY FORM, AT HELETZ OIL FIELD IN ISRAEL PROPER. IN HIS RESPONSE, SALABER SAID THERE WERE POLITICAL DIFFICULTIES INVOLVED, EVEN IN OPERATIONS WITHIN THE GREEN LINE, AND SPECIFICALLY MENTIONED THE ARAB BOYCOTT AND BLACKLIST. HE REJECTED ROSENBERG'S SUGGESTION THAT "DUMMY CORPORATIONS" COULD BE USED. SALABER CONCLUDED BY STATING THAT HE WOULD ASK HIS SUPERIORS WHETHER THERE MIGHT BE A CHANGE
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REGARDING SCHLUMBERGER POLICY OF NOT WORKING IN ISRAEL AND SUGGESTED THAT ROSENBERG CALL HIM BACK AROUND FEBRUARY 10.

3. FISHER AND ROSENBERG ARE VERY DOUBTFUL THAT AN AGREEMENT CAN BE REACHED WITH SCHLUMBERGER'S PARIS BRANCH (RESPONSIBLE FOR EASTERN HEMISPHERE). THEY BE-

LIEVE PROSPECTS WOULD BE BETTER IF THEY DEALT WITH
SCHLUMBERGER OFFICE IN NEW YORK. THEY ASKED SPECIFICALLY
WHETHER DEPARTMENT OF STATE COULD APPROACH SCHLUMBERGER
(NEW YORK) AGAIN ON INOC'S BEHALF.

4. ACTION REQUESTED: WE RECOMMEND THAT DEPARTMENT
INFORM BROWNING IN NEW YORK OF ROSENBERG-SALABER
DISCUSSION AND INVITE HIS SUGGESTIONS AS TO NEXT STEPS.
DUNNIGAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY
Control Number: n/a
Copy: SINGLE
Sent Date: 12-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TELAV00238
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770011-0914
Format: TEL
From: TEL AVIV
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770157/aaaabxyh.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: ff4670da-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 STATE 310278, 76 STATE 295273
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 16-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3611173
Secure: OPEN
Status: NATIVE
Subject: ISRAEL'S INTEREST IN SCHLUMBERGER'S PETROLEUM LOGGING SERVICES
TAGS: ENRG, IS, ISRAEL NAT OIL CO, INOC, SCHLUMBERGER LOGGING SERVICE
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/ff4670da-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009